

# Technological Transformations

How Technology is Transforming  
the Practice of Law

**Seth G. Rowland, Esq.**

**Basha Systems LLC**

[www.bashasys.com](http://www.bashasys.com)

[sgr@bashasys.com](mailto:sgr@bashasys.com)



# Tools of the Trade



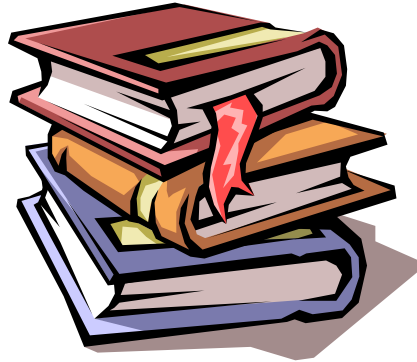
## ■ 15 Years Ago

- Pen and Paper
- Secretary
- Phone
- Desktop with floppies

## ■ Today

- Laptop
- Cell phone
- Voicemail
- Wireless PDA
- Intra/Internet
- Pen and Paper

# Research Tools



## ■ 15 Years Ago

- Lexis/Nexis and Westlaw
- West Publishing
- Law Library
- Form Files
- Network

## ■ Today

- Knowledge management
- FindLaw, Lois Law, Law Guru, USPTO
- ListServes and e-mail
- Form Banks
- Document Assembly



# The Business of Law



## ■ 15 Years Ago

- 2500 billable hours
- Leave no stone unturned
- Do it over
- Get it to me in the morning
- Face time
- Sink or Swim

## ■ Today

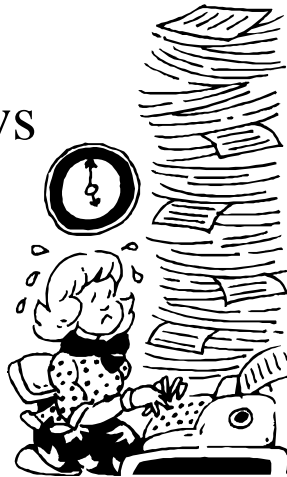
- Value billing
- Quick turnaround premium billing
- Search the form bank
- Take the time to do it right
- Flex time
- Training

# Case Study:

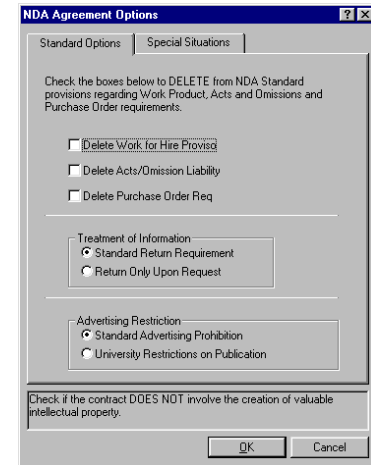
## Transforming the Transaction Practice – Documenting Currency Swaps

### ■ Traditional Approach

- Partner secures work
- Associate marks up document
- Secretary processes changes
- Associate reviews and corrects
- Partner reviews
- Sends off to client



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### ■ Process Redesign

- Partner, associate and client develop deal template
- Working with consultant template is automated
- Client calls associate with deal terms
- Papers sent to client

# Case Study:

Transforming the litigation practice – Taking Expert Depositions



## ■ Traditional Approach

- Attorney prep by reviewing banker boxes of documents
- Partner, associate, paralegal and in-house expert for all parties
- Multiple copies of hundreds of paper exhibits
- End of day transcript

## ■ Process Redesign

- Discovery documents abstracted and imaged on a CD-ROM
- Document exhibits tagged in database and exhibited on monitors
- RealTime and searchable transcript
- Feed to both attendees and remote via internet, with chat capability

# Questions & Comments



Visit [www.bashasys.com](http://www.bashasys.com) or contact Seth Rowland at  
Basha Systems LLC with any further questions  
([sgr@bashasys.com](mailto:sgr@bashasys.com) and 914/827-9173)